

**Minutes from AGM 2023**

**Date: November 22**

Welcome to all from Paul Iles

Present: Damian Barton, Susie Ormonde, Steve Kyme, Paul Iles, Ian Thwaites, Ian Pavey, Dave Swainston, Karl Stade, Jahla Passmore, Juan Moreno, Nilss Johnstone, Sarah Scheltema, Alyssa Holland, Brendan Holland, Linda Holland, Doug Brown

Apologies: Rob Astromsky, Michael Brookes, Di James

**Presidents report:**

Outline this year’s main achievements

Committee member’s resignation – Bec Steele’s resignation. Committee once again thanked her for her hard work and the energy and passion she brought to her role on the committee. Bec will continue her role in the coaching program

Events held – Enduro Jam, WA Gravity Enduro, XCO, C2C, WA Gravity girls, PMBIA coaching course. Alyssa Holland is coordinating thus years Enduro jam as part of her school studies and involvement with WAGE. She has the full support and backing of the Club to do so. All other coordinators for the remaining events remain unchanged.

Coaching programs – PMBIA course. MRORCA sought a grant to fund 5 members participating in the PMBIA level 1 coaching course. This now brings them into line with other coaching providers in the region giving the best outcome for junior riders and their progression out of grass roots coaching into more advanced training programs

Trail maintenance – Committed over $55,000 in trail maintenance this past 12 months

Engaged a fourth trail building company to work on the network and welcomed the work Three Chillies Design and Magic Dirt did for the club and the trails

We need to pre-empt availability of trail builder availability and engage them earlier due to drier warmer conditions

Trail Audit was formalised. Worked very well. Some refinements need to be made around detail, mapping, consistency of detail etc.

Engagement of builders – communication requirements, signing of agreement, trail visits prior to commencement of works etc. – all to be refined

Establishment of rules of engagement

Amendments to the process for 2024

Trail adoption and Dig Days – use FB to communicate. Karl to tidy up FB admin. Dig days to be scheduled for third Sunday of evey month alternating between morning and afternoon. Advertise on FB

Sponsorships – Good retention rate three years on. Burger Baby declined to renew but we took on Swings and MR Physio

Membership numbers – steady at around 250. Look at informing other club members of add on memberships through AusCycling. Post on FB. Offer incentives? Doug keen to engage with us on this

Engagement with membership – socials, website

Planning for Next year

Working relationship with DBCA – new Operations Officer is Stelle Evangelista and is responsible for events and trails. Look forward to working with her and Kane

Trail maintenance

Memberships and engagement with members

Sponsorship and engagement with sponsors

Engagement with the Shire – this needs to be addressed

Development of a Junior Support scheme – still very keen to progress this as a club

**Treasurer’s Report:**

**Account Balances**: $37,339.26 Business Visa

 $27,222,25 Cheque Account

Total income estimated at $70,808.14 compared to $50,492 for the same period last year

Total expenses $61,577.28 compared with $40,242 for the same period last year

Net Profit estimated at $9,230.86 (including anticipated payments)

By comparison approx. $10,250.16 in 2022 and $2,300 in 2021

**Main income:**

Trail Sponsorship - $16,872.50

Memberships and Subscriptions – approx. $15,323.53 including coaching,

Events $9,205 – WAGE, Enduro Jam, C2C, XCO

DBCA trail maintenance agreement $6,000 plus event levy paid $3,794 (C2C 2023 not included – approximately $5,500)

**Main expenditure:**

Trail building/maintenance $38,099.86 – (not including Three Chillies current works)

Events $17,000

Merchandise (stickers) $450

Admin, website, accounting etc. and club affiliation fees $3,800

Points to note:

Trail building costs exceeded our budget of $37,500. (Currently sitting at $38,099.23 without Three Chillies costs of $18,735.00)

Event costs went up considerably. Addressed this in part by securing a grant to cover costs for Enduro Jam 2024. Revenue sub-committee to investigate further

Introduction of the Event Levy does not seem to be having a negative impact on us. We have confirmed with Kane at DBCA that we will invoice bi-annually after the WAGE and C2C. We received a dollar for dollar reimbursement for WAGE. Yet to receive C2C. Need to confirm numbers and invoice ASAP. Keeping the conversation going about other possible revenue streams to assist with trail maintenance.

Trail sponsorship continues to be a very valuable revenue stream for the Club and is noted by DBCA as being vital to the ongoing maintenance of the network. They have offered any assistance there if we need.

Projected income from trail sponsorship of the “New Pines” did not really eventuate ($10-15K, impacted by lack of trail head signage)

**Projected income for 2024**

Trail sponsorship for Pineocchio, Senderella and Epilogue should still be a priority as they are the most likely to attract sponsors.

DBCA agreement unlikely to change though the Club will be pushing for more money due to the increased size of network to be managed. Need to make sure the event levy process continues. DBCA has said there is “capacity to contribute further” but this just needs to be worked through

May be able to increase our coaching programs with additional funds for coaches coming from Grants and Shire subsidies. Recognise that the current “grass roots” coaches are at capacity

Continue work to build memberships numbers.

**Projected expenses for 2024**

Revenue sub-committee to make recommendations to committee to determine budgets for:

* Trail building
* Club events
* Social Club events
* Junior/member support program – if implemented
* Website costs
* Admin costs
* Merchandise costs
* Coaching program costs

**Coaching Bus-Committee report – Linda**

Fees were increased from $50 per term to $75

All coaches except 1 are now PMBIA accredited. Particularly enjoying the lesson structure plans that PMBIA provided

Currently 32 children enrolled with 24 Grommets (girls and boys) boys and 8 Li’l Miss Orcas. The current waitlist is about 40 and the longest wait is March. Each term about 2-5 leave. There are currently 8 coaches.

Subcommittee is always looking at ways to reduce the waitlist. Could consider an intermediate group. Look into Shire subsidies and/or engagement of other service provides. Would definitely need to be on another day due to many users on the trails during current coaching sessions. Would need to pay coaches or engage new coaches. Not necessary to be PMBIA certified though for consistency of service it would be preferred. Look to a recruitment drive.

**Elections**

All positions were made vacant and nominations were taken for all executive committee positions

Elected unopposed were:

President: Damian Barton

Vice President: Paul Iles

Secretary: Steve Kyme

Vice Secretary: Susie Ormonde

Treasurer: Susie Ormonde

General Committee:

Ian Thwaites

Ian Pavey

Nilss Johnstone

Karl Stade

Linda Holland

Rob Astromsky

Juan Moreno

Doug Brown

Sub Committees – Revenue and Coaching

Ian Pavey to join the revenue sub-committee taking the numbers to 5 including Susie Ormonde, Damo Barton, Paul Iles and Steve Kyme

Coaching Sub-Committee incudes Linda Holland, Brendan Holland, Di James, Sarah Scheltema, Ian Thwaites and Bec Steele

Sarah Hunter has offered to help wherever via proxy Nilss Johnstone. Susie to contact

Questions and comments from the room

Importance of logging volunteer hours on the website. Promote on Facebook